NORTHBRIDGE TRANSIT AUTHORITY

# Price Proposal — Halcyon Grid Systems LLC

## Fleet Telematics and Depot Records Modernization

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| **Solicitation** | RFP-2026-0417 |
| **Project** | Fleet Telematics and Depot Records Modernization |
| **Issued by** | Northbridge Transit Authority, Office of Procurement |
| **Issue date** | March 2, 2026 |
| **Response due** | April 17, 2026 at 2:00 p.m. local time |
| **Document type** | Price proposal |

*This document is fictional and was generated for software demonstration and end-to-end testing. It is not a real solicitation, no real vendor is named, and no submission is requested. All names, addresses, prices and events are invented.*

# 1 Instructions

Halcyon Grid Systems LLC submits this price proposal in response to RFP-2026-0417. Prices are firm for the base period and are subject to the annual adjustment cap stated in the solicitation. The price proposal is submitted as a separate volume.

Quantities are estimates for evaluation only. Payment is based on actual work performed at the stated unit prices. The Authority may add or delete quantities within the contract limits without renegotiating unit prices.

# 2 Price Summary

| Component | Amount |
|---|---|
| Base period, implementation | $780,000 |
| Base period, years 1-3 operations | $2,140,000 |
| Optional year 4 | $148,000 |
| Optional year 5 | $152,000 |
| Total evaluated price | $3,220,000 |

# 3 Price Schedule

| Item | Description | Qty | Unit | Unit price | Extended |
|---|---|---|---|---|---|
| 001 | Depot records network upgrade - Central Depot | 1 | site | $31,009 | $31,009 |
| 002 | Production scanner package and installation - Central Depot | 2 | device | $7,692 | $15,384 |
| 003 | Scanner maintenance and consumables, year 1 - Central Depot | 2 | device-year | $985 | $1,970 |
| 004 | Depot staff training session - Central Depot | 3 | session | $1,517 | $4,551 |
| 005 | Records room wireless survey - Central Depot | 1 | site | $2,545 | $2,545 |
| 006 | Offline mode validation - Central Depot | 1 | test cycle | $3,223 | $3,223 |
| 007 | Depot records network upgrade - Riverside Depot | 1 | site | $23,763 | $23,763 |
| 008 | Production scanner package and installation - Riverside Depot | 2 | device | $8,349 | $16,698 |
| 009 | Scanner maintenance and consumables, year 1 - Riverside Depot | 2 | device-year | $1,124 | $2,248 |
| 010 | Depot staff training session - Riverside Depot | 3 | session | $1,571 | $4,713 |
| 011 | Records room wireless survey - Riverside Depot | 1 | site | $3,166 | $3,166 |
| 012 | Offline mode validation - Riverside Depot | 1 | test cycle | $4,686 | $4,686 |

*Price schedule - items 001 to 012*

| Item | Description | Qty | Unit | Unit price | Extended |
|---|---|---|---|---|---|
| 013 | Depot records network upgrade - Eastgate Depot | 1 | site | $26,879 | $26,879 |
| 014 | Production scanner package and installation - Eastgate Depot | 2 | device | $9,807 | $19,614 |

| Item | Description | Qty | Unit | Unit price | Extended |
|---|---|---|---|---|---|
| 015 | Scanner maintenance and consumables, year 1 - Eastgate Depot | 2 | device-year | $1,076 | $2,152 |
| 016 | Depot staff training session - Eastgate Depot | 3 | session | $1,812 | $5,436 |
| 017 | Records room wireless survey - Eastgate Depot | 1 | site | $3,379 | $3,379 |
| 018 | Offline mode validation - Eastgate Depot | 1 | test cycle | $3,115 | $3,115 |
| 019 | Depot records network upgrade - Harbor Point Depot | 1 | site | $31,652 | $31,652 |
| 020 | Production scanner package and installation - Harbor Point Depot | 2 | device | $7,225 | $14,450 |
| 021 | Scanner maintenance and consumables, year 1 - Harbor Point Depot | 2 | device-year | $1,315 | $2,630 |
| 022 | Depot staff training session - Harbor Point Depot | 3 | session | $1,850 | $5,550 |
| 023 | Records room wireless survey - Harbor Point Depot | 1 | site | $3,262 | $3,262 |
| 024 | Offline mode validation - Harbor Point Depot | 1 | test cycle | $3,347 | $3,347 |

*Price schedule - items 013 to 024*

| Item | Description | Qty | Unit | Unit price | Extended |
|---|---|---|---|---|---|
| 025 | Depot records network upgrade - Meadowbrook Depot | 1 | site | $25,907 | $25,907 |
| 026 | Production scanner package and installation - Meadowbrook Depot | 2 | device | $9,119 | $18,238 |
| 027 | Scanner maintenance and consumables, year 1 - Meadowbrook Depot | 2 | device-year | $1,408 | $2,816 |
| 028 | Depot staff training session - Meadowbrook Depot | 3 | session | $1,376 | $4,128 |
| 029 | Records room wireless survey - Meadowbrook Depot | 1 | site | $2,597 | $2,597 |
| 030 | Offline mode validation - Meadowbrook Depot | 1 | test cycle | $3,325 | $3,325 |
| 031 | Depot records network upgrade - Northfield Depot | 1 | site | $22,604 | $22,604 |
| 032 | Production scanner package and installation - Northfield Depot | 2 | device | $8,643 | $17,286 |
| 033 | Scanner maintenance and consumables, year 1 - Northfield Depot | 2 | device-year | $1,133 | $2,266 |
| 034 | Depot staff training session - Northfield Depot | 3 | session | $1,217 | $3,651 |
| 035 | Records room wireless survey - Northfield Depot | 1 | site | $4,093 | $4,093 |
| 036 | Offline mode validation - Northfield Depot | 1 | test cycle | $4,312 | $4,312 |

*Price schedule - items 025 to 036*

| Item | Description | Qty | Unit | Unit price | Extended |
|---|---|---|---|---|---|
| 037 | Telematics gateway installation and commissioning | 508 | vehicle | $334 | $169,672 |

| Item | Description | Qty | Unit | Unit price | Extended |
|---|---|---|---|---|---|
| 038 | Telematics data subscription, base year | 508 | vehicle-year | $132 | $67,056 |
| 039 | Backfile scanning and indexing, base year | 2,400 | 1,000 pages | $49 | $117,600 |
| 040 | Quality sampling and rework, base year | 2,400 | 1,000 pages | $12 | $28,800 |
| 041 | Data migration from legacy repositories | 3 | million pages | $12,905 | $38,715 |
| 042 | Integration with scheduling system | 1 | interface | $43,192 | $43,192 |
| 043 | Integration with fare system | 1 | interface | $28,258 | $28,258 |
| 044 | Role-based access configuration | 12 | user group | $1,584 | $19,008 |
| 045 | Records retention rules configuration | 48 | series | $446 | $21,408 |
| 046 | Annual support and maintenance, year 2 | 1 | year | $125,622 | $125,622 |
| 047 | Annual support and maintenance, year 3 | 1 | year | $130,473 | $130,473 |
| 048 | Optional year 4 extension | 1 | year | $105,004 | $105,004 |

*Price schedule - items 037 to 048*

| Item | Description | Qty | Unit | Unit price | Extended |
|---|---|---|---|---|---|
| 049 | Optional year 5 extension | 1 | year | $151,815 | $151,815 |
| 050 | Project management and reporting | 18 | month | $9,483 | $170,694 |
| 051 | Accessibility remediation of published templates | 24 | template | $376 | $9,024 |
| 052 | Cybersecurity assessment and remediation | 1 | assessment | $20,114 | $20,114 |
| 053 | Disaster recovery tabletop exercise | 2 | exercise | $5,640 | $11,280 |
| 054 | Knowledge transfer and documentation | 1 | package | $19,801 | $19,801 |

*Price schedule - items 049 to 054*

# 4 Cost Basis and Narrative

The prices in Section 3 are built from the level of effort in the technical volume. The largest cost drivers are backfile scanning, depot network upgrades and the integration work for the scheduling and fare systems. The narrative below explains the basis for each driver and the assumptions that affect it.

## 4.1 Backfile scanning and indexing effort

The estimate for backfile scanning and indexing effort is based on the quantities in the pricing schedule and on the productivity assumptions stated in this volume. The Bidder has priced the work at the stated unit rates and has not included a separate mobilization charge. If the Authority's final quantities differ by more than fifteen percent, the parties will review the schedule but the unit prices will not change.

Costs for backfile scanning and indexing effort include direct labor, supervision, equipment, travel within the metropolitan area and the overhead required to perform the work. Costs excluded from this proposal are limited to those listed in Section 5. The Bidder will provide supporting worksheets on request during negotiation.

## 4.2 Depot network and offline mode

The estimate for depot network and offline mode is based on the quantities in the pricing schedule and on the productivity assumptions stated in this volume. The Bidder has priced the work at the stated unit rates and has not included a separate mobilization charge. If the Authority's final quantities differ by more than fifteen percent, the parties will review the schedule but the unit prices will not change.

Costs for depot network and offline mode include direct labor, supervision, equipment, travel within the metropolitan area and the overhead required to perform the work. Costs excluded from this proposal are limited to those listed in Section 5. The Bidder will provide supporting worksheets on request during negotiation.

### 4.3 System integration and testing

The estimate for system integration and testing is based on the quantities in the pricing schedule and on the productivity assumptions stated in this volume. The Bidder has priced the work at the stated unit rates and has not included a separate mobilization charge. If the Authority's final quantities differ by more than fifteen percent, the parties will review the schedule but the unit prices will not change.

Costs for system integration and testing include direct labor, supervision, equipment, travel within the metropolitan area and the overhead required to perform the work. Costs excluded from this proposal are limited to those listed in Section 5. The Bidder will provide supporting worksheets on request during negotiation.

### 4.4 Training and transition support

The estimate for training and transition support is based on the quantities in the pricing schedule and on the productivity assumptions stated in this volume. The Bidder has priced the work at the stated unit rates and has not included a separate mobilization charge. If the Authority's final quantities differ by more than fifteen percent, the parties will review the schedule but the unit prices will not change.

Costs for training and transition support include direct labor, supervision, equipment, travel within the metropolitan area and the overhead required to perform the work. Costs excluded from this proposal are limited to those listed in Section 5. The Bidder will provide supporting worksheets on request during negotiation.

## 5 Pricing Assumptions and Exclusions

1. Prices are stated in U.S. dollars and exclude applicable state and local sales tax.
2. The Authority will provide records room access, power and network drops at each depot.
3. Travel within the metropolitan area is included; travel to other regions requires written approval.
4. Backfile volumes above 2.4 million pages are priced at the stated per-thousand rate.
5. The Bidder will invoice monthly in arrears for work accepted in the prior month.
6. Payment terms are net thirty days from acceptance of a correct invoice.
7. The Bidder will hold prices firm for the first twenty-four months of the base period.
8. Optional years are priced at the amounts shown and are exercised at the Authority's sole discretion.
9. Hardware quantities are estimates; final quantities will be confirmed during discovery.
10. A Bid Bond of five percent (5%) and a Performance Bond in the full contract amount are included in overhead.

## 6 Certification

The Bidder certifies that the prices in this schedule are complete for the scope described in the solicitation and its addenda, and that no additional charges will be billed without a written change order.

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| **Authorized signature** | _____ |
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| **Title** | _____ |
| **Date** | _____ |